Jay ABBASI

"RELEVANT AND REALISTIC!"

SHRM LONG ISLAND
ANNUAL CONFERENCE



For years, Jay Abbasi led national training programs at Tesla, influencing teams without the luxury of formal authority. He learned firsthand that you don't need a title to move people. You need to understand what moves them.

A TEDx speaker and coach to leaders at Google, Amazon, and TikTok, Jay turns human psychology into practical communication tools that build trust, earn buy-in, and inspire action.

Every session is built for your audience.
Before he takes the stage, Jay connects with your leaders and attendees to tailor the message to what your people are facing right now.

TESLA · Johnson&Johnson · RBC · American Bankers Association · MPI · SHRM LI · EOS

"ONE OF THE MOST ENGAGING SPEAKERS I'VE WATCHED."
— FCWWC Leadership Conference

SIGNATURE KEYNOTE

SPEAK THEIR LANGUAGE

How to Influence Without Authority

Influence isn't about your title. It's about your ability to connect. Through storytelling, psychology, and interactive exercises, Jay equips professionals to **build trust, navigate resistance, and move people to action** without relying on authority.

KEYNOTE · WORKSHOP · VIRTUAL

Perfect for emerging leaders, sales professionals & cross-functional teams



PERSUASIVE INFLUENCE

Psychology-backed tools to earn buy-in, shape decisions, and inspire action without formal authority.



STRONGER RELATIONSHIPS

Build authentic connections, establish trust, and find common ground when priorities compete.



CONFIDENT COMMUNICATION

Stay composed, communicate with clarity, and lead with credibility when the stakes are high.

BOOK JAY FOR YOUR NEXT EVENT
www.jayabbasi.me | jay@jayabbasi.me | +1 201 615 6630

SCAN TO WATCH
JAY IN ACTION